





HOTTEST HOMES. COOLEST CONDOS.



Roberta Candelaria

Designated Broker 602-791-3292

Roberta@PhoenixUrbanSpaces.com

www.PhoenlxUrbanSpaces.com 1130 N 2<sup>nd</sup> ST #108, Phoenix 85004





#### Introduction

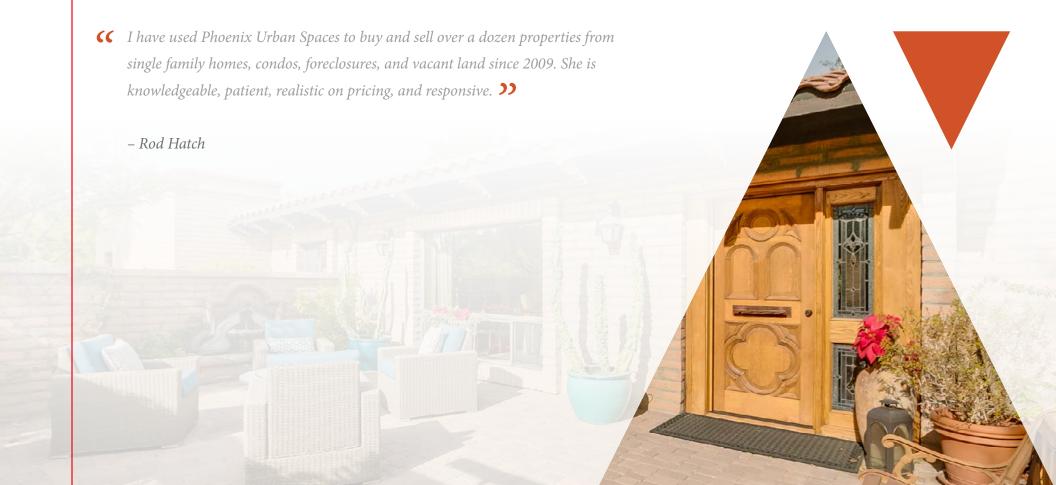
The exceptional team of professionals at **Phoenix Urban Spaces** brings combined decades of experience, knowledge and passion to the Valley real estate market. Whether purchasing a new home, downsizing to an urban condo, or converting an investment property, they understand it's much more than simply a transaction.

Roberta Candelaria leads the team as an uncompromising, customer-driven force in the region. A real estate professional since 2004, she has proven to be a responsive and effective problem solver whether working with down-sizers, first-time buyers, developers, or investors. Roberta Candelaria ranks in the top 1% of licensed real estate agents in Maricopa County.

Her highly experienced team members include Buyer Agents, Listing Agents, Transaction Coordinator, Marketing Manager, Social Media manager and more. Customer service is the priority at Phoenix Urban Spaces, where clients can count on professionalism, commitment, and above all, transparency.

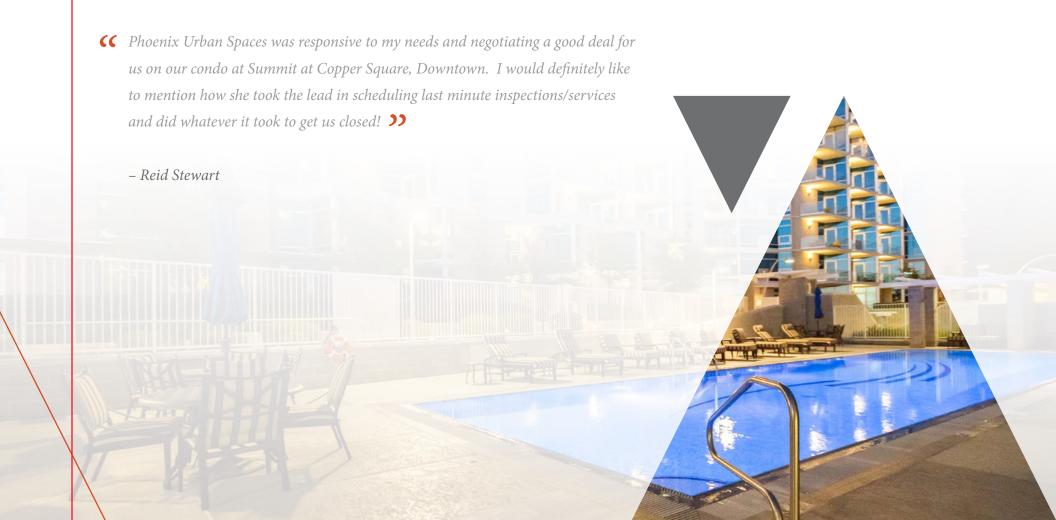
# **Single Family Homes**

As the local real estate market continues to thrive, buyers will find listings that range from affordable suburban homes to upscale, luxury properties located across the Valley. Those looking to sell in order to downsize or relocate will find a team dedicated to securing a competitive price and seamless transaction. Benefitting from the resources of a dozen sales associates specializing in all sizes, styles and neighborhoods throughout the metro area, clients can be ensured a successful and satisfying experience.



### Condos, Townhomes and Lofts

The appeal of condos and townhomes in the Valley continues to curve upward as buyers seek less maintenance, better accessibility to amenities, as well as more variety in pricing and size. Phoenix Urban Spaces is the preeminent expert in the Phoenix area's attached-home market. Whether buying, selling or investing, she has her finger on the pulse of urban living.



### **Developer Services**

New construction sales set a record the last few years and comprised of 10% of all condo sales in the Valley. Roberta Candelaria established her expertise in this market early on and continues to build and maintain valuable connections in the industry. She is regularly enlisted for the sale and marketing of exciting new projects around Phoenix and Scottsdale as developers continue to break ground in order to meet consumer demand.

Consideration of the sales and marketing of new homes. As a Developer, having Roberta as a partner has been instrumental in the successful sales of our new home communities.



### **Real Estate Investors**

Phoenix Urban Spaces and their team of experts go above and beyond the "fix and flip" real estate ventures. They are fully involved in the process from the beginning, working closely with investors to ensure the best possible return on their dollar.

- Coordinating financing and capital
- Overseeing construction and remodeling
- Property management
- Resale of investment properties
- Phoenix Urban Spaces was referred to me by a friend in Phoenix who is employed in banking. She came highly recommended and absolutely delivered. She communicated extremely well, knows the history of properties and projects, negotiated a deal better than I believed possible and helped us locate great contractors for our project. I am an out-of-town buyer, and I felt completely comfortable during the entire transaction. I will absolutely use her in the future.

- Matt Baldner

#### Relocation

In recent years, Phoenix has become an attractive draw for tech companies and other growing businesses around the country. With these ventures come the challenge of recruiting and relocating employees and families. Whether buyers are looking to make Arizona a primary or secondary home, Phoenix Urban Spaces offers comprehensive relocation services to make the transition smoother:

- Searches and tours of potential locations
- Residential opportunities and detailed information for the desired area
- Incentives for prospective new businesses and their employees
- Coastant I have worked with Roberta for many years as a colleague in the real estate industry. She is the hardest worker I know, she always gives 100% to every client. She puts her heart into every transaction. I have worked with hundreds of realtors and Roberta has the most repeat customers which is a testament to her clients feeling completely satisfied with their real estate buying or selling experience. If I was buying or selling a home Roberta would be my first phone call!

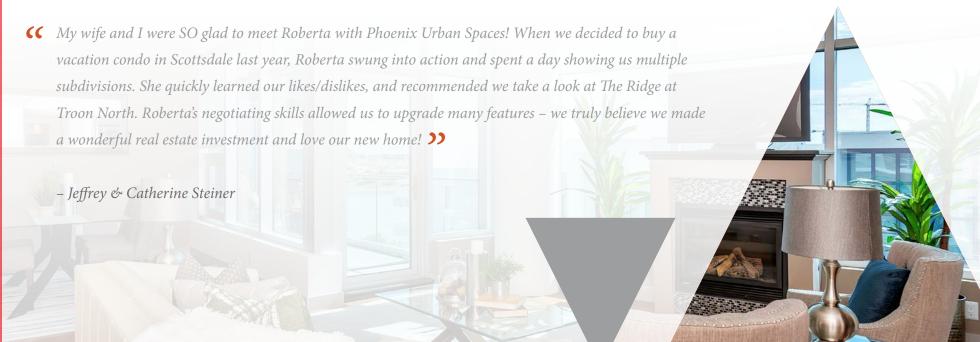
- Tiffany Taradash



### Right-Sizers

Whether buying or selling, each client is approaching a major transaction that is often connected to a life change. Sometimes it's upsizing to accommodate a growing family, or it may be downsizing to a home that offers less maintenance and more amenities. Phoenix Urban Spaces expertise in matching up clients with just the right size home has resulted in thousands of sales and happy customers.

- Empty-Nesters ➤ Condos with Low-Maintenance Lifestyle
- First-Time Buyers Attached Homes or Affordable Single-Family Residences
- Growing Families
  New Construction with More Square Footage
- Multi-Generational Families
  Casitas or Dual Master Suites



## In Summary

Discerning clients who seek experience and value will appreciate the consummate professionals at Phoenix Urban Spaces. Roberta Candelaria and her team transcend the role of REALTOR® and emerges as a real estate consultant essential for the seemingly small decisions, as well as the big picture visions.

The hottest homes, coolest condos, and all your real estate solutions in one convenient place.

### **Meet The Team**

























#### **Phoenix Urban Spaces**

1130 N 2<sup>nd</sup> ST #108, Phoenix, AZ 85004

602-791-3292

In fo@Phoenix Urban Spaces.com

www.PhoenlxUrbanSpaces.com